

TO HELP YOU PREPARE AND SUCCEED



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### STANDARD QUESTIONS

- Can you tell me about yourself?
- What are your strengths and weaknesses?
- Why are you interested in this position/company?
- Can you describe a situation where you faced a challenge and how you overcame it?
- What did you do in the last year to improve your knowledge?
- Where do you see yourself in 5 years?
- How do you handle conflict or difficult situations in the workplace?
- Do you prefer working independently or on a team?
- What do you know about our company?
- Can you give an example of a successful project you worked on and your role in it?
- Why should we hire you for this position?
- How do you handle stress and pressure?
- What are your salary expectations?
- Do you have any questions for us?

### **BEHAVIORAL QUESTIONS**

- Tell me about a time when you demonstrated leadership skills.
- Can you describe a situation where you had to overcome a significant challenge?
- How do you handle stress or pressure in the workplace?
- Describe a time when you failed and how you responded to it.
- Can you give an example of a time when you showed initiative or innovation?
- Tell me about a situation where you had to prioritize conflicting tasks.
- Describe a time when you successfully resolved a difficult situation with a coworker.
- How do you handle feedback or constructive criticism?
- Can you provide an example of a time when you had to adapt to a new environment or work style?
- Tell me about a time when you had to take a risk to achieve a goal.
- Describe a situation where you had to handle confidential information appropriately.
- How do you ensure effective communication with colleagues or clients?

### SITUATIONAL QUESTIONS

- Can you describe a situation where you had to handle a difficult customer or client?
- How would you handle a conflict with a colleague or team member?
- Describe a time when you had to meet a tight deadline with limited resources.
- Can you provide an example of a time when you had to adapt to a significant change in the workplace?
- How do you prioritize tasks when faced with multiple deadlines?
- Describe a situation where you had to make a decision under pressure.
- Can you give an example of a time when you had to resolve a problem independently?
- How do you handle feedback or criticism from supervisors or peers?
- Describe a situation where you had to persuade others to accept your ideas or proposals.
- Can you provide an example of a time when you had to take initiative to solve a problem?
- How do you ensure attention to detail when completing tasks or projects?
- Describe a situation where you had to work effectively as part of a team to achieve a common goal.

### ABILITY-BASED QUESTIONS

- Can you provide an example of a time when you successfully solved a complex problem at work?
- Describe a project you managed from inception to completion, highlighting your organizational skills.
- Can you demonstrate your proficiency with [specific software or tool relevant to the role]?
- Give an example of a time when you used your communication skills to resolve a conflict within your team.
- How do you approach learning new skills or technologies?
- Describe a situation where you had to adapt to a significant change in the workplace.
- Can you provide examples of your ability to work under pressure and meet tight deadlines?
- Tell me about a time when you demonstrated leadership skills, even without a formal leadership role.
- Describe your experience with data analysis and reporting, including any tools or methods you used.
- How do you ensure attention to detail in your work, particularly when dealing with complex tasks?
- Give an example of a time when you successfully collaborated with colleagues from different departments or backgrounds.

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